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Compass Medical:
helping you *navigate* the
medical marketplace

Company Highlights:

- Compass Medical Equipment Inc. is a New York based company formed by a former employee of GE Healthcare with more than 13 years of diagnostic imaging asset management experience
- Our staff includes professionals from companies like GE and IBM with nearly 75 years of combined experience.
- Focused on the highest levels of customer satisfaction in utilization of environmentally conscious green equipment disposal methods
- HIPPA and DOD compliant processes for protection and destruction of sensitive patient information. Protecting you from unwittingly violating HIPPA Regulations and potential litigation

Customer Benefits:

- Provides free real time market evaluations and OEM trade-in validation of your in-place diagnostic imaging systems to assist you throughout the budgeting process
- Eliminates the time, worry and second guessing of selling excess diagnostic imaging systems on the secondary market
- Pays top dollar for MRI, CT, Vascular X-ray, Nuc Med, Ultrasound, PET/CT, Mobiles and much more

Compass Medical - Total Lifecycle Equipment Services:



Capitalize on our market knowledge:

No matter what your role as a healthcare provider in the diagnostic imaging industry, there comes a time when you will need to replace or upgrade a piece of imaging equipment. Unfortunately, taking excess equipment to the secondary market and getting the best return is a process that demands a core business expertise. A level of commitment that just isn't practical for most healthcare providers.

Let one of the OEM trained remarketing professionals at Compass Medical help you with the process.

With Compass Medical, you have a partner to assist you in reaching potential buyers and sellers of diagnostic imaging systems. You won't spend your time frustratingly trying to navigate the used-equipment market.

Low-cost alternative to new equipment:

In this economic climate, your capital equipment dollar has been squeezed more than ever. Compass Medical Equipment can offer a low-cost alternative to new equipment. We can provide to you visibility to a wide variety of pre-owned diagnostic imaging systems and services.

Whether your preference is for a GE, Siemens, Philips or Hitachi manufactured system, let Compass Medical Equipment be your provider. We'll show you real cost savings and a faster ROI.

Our vendor-agnostic offerings empower you to source the system you want, from the manufacture you desire, at a price that fits your budget.

For more information please contact:

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